



ServiceMaster Introduction to Vehicle Leasing

Introduction to Jim Peplinski Leasing

- 49 years in the automotive leasing industry.
- Offices in Toronto, Calgary, Edmonton and Montreal.
- Franchise Expertise with ServiceMaster and many others.



How We Assist

- Expertise
- Convenience
- Transparency
- Costs
- Improvements



Expertise

- Vehicle acquisition – Manufacturer liaison.
- JPLI Dealer network – we will deliver any vehicle, anywhere, nationwide.
- Extensive experience working with professional associations and national brands.



Who We Work With

ServiceMASTER®

ECAO
ELECTRICAL CONTRACTORS
ASSOCIATION OF ONTARIO



nutri-lawn™
ecology friendly lawn care



ONTARIO **ELECTRICAL** LEAGUE



INSTALLATION, MAINTENANCE & REPAIR
SECTOR COUNCIL & TRADE ASSOCIATION
ELECTRO-FEDERATION CANADA



Convenience

One call convenience for managing your vehicle needs.

Your single point of contact will assist with:

- Vehicle sourcing and ordering.
- Outfitting and painting.
- Simple and transparent leasing options designed for your business.
- Flexible open leases with terms of up to 60 months.
- No overage charges or wear and tear clauses.
- Wide selection of value-added products.



Any Make. Any Model.



Transparency

- Flow through entire concession/rebate
- We are committed to consistent and transparent pricing
 - \$300 dealer mark up for North American stock vehicles
 - \$150 dealer mark up for North American factory orders
- Outfitting and painting at JPLI preferred rates



Costs

- We negotiate optimal concessions with manufacturers.
- Increases in ServiceMaster volume lead to larger concessions.
- Preferred pricing from national suppliers.
- Maximize lease end value.



Remarketing

- Nationwide vehicle auction – all vehicles simulcast across Canada.
- Transparent sales process.
- Online vehicle remarketing via ServiceMaster page.
- We achieve maximum value for your vehicle.
- Seamless vehicle replacement.

